



LEADER VERSUS MANAGER

Elena D. Calin

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Over time, the word leader has acquired a great influence. People are reading thousands of books on leadership. They want to know why this attitude of a leader is so popular and why it is so desirable. This book is intended to be a parallel between a leader and a manager regarding differences and similarities of characteristics, behavior, intentions and beliefs.

This book contains information about the human being, as a leader. We can call it a human leader for a better understanding of the subjects of this book. I made this statement because there can also be the virtual leader, incorporated in life existence. For example there would be the internet (as a whole entity), the various websites from internet, the mobile phone, the electricity, the oil etc. These virtual leaders have influence upon the existence as a whole and upon the individual life.

Please do not confuse the terms leader and manager that we try to explain in this book, with the name of the job/position where you are currently working/ are employed. Maybe you are in a position called manager, but in reality you are somehow acting like a leader. Only you can make the judgment of this.

Another aspect that we want to draw attention upon, until we proceed further, is the fact that there is no official position anywhere in the world, that we can call leader. Nobody in the world has ever signed a contract that stipulates something like "hired in the leadership position" or "acting as a leader". But there are many labor contracts signed with "hired in the position of manager". Basically, there may be many leaders labeled as managers.

It is up to you as an individual to evaluate yourself based on indications and hints from this book, or other materials that you read, to think how you are behaving during your daily activities. Therefore, after reading this book, you will have a clearer vision to show you if you act more as a leader or more as a manager.

Everyone can have leadership and management abilities in different measures. I invite you to discover your own percentage. From total of 100%, how much in percentage, are you are a leader and how much a manager?

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