



Real Estate Investing: How to Find Private Money Lenders

William Johnson

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"Real Estate Investing: How to Find Private Money Lenders" teaches real estate investors how to find private lenders with money to loan. The book discusses traditional Wall Street options and why someone would seek higher returns. The book goes on to explain what private money is and the desired qualities of private lenders, how to market to find these lenders, and how to speak to them once you've found them. Then, you will learn how to present your opportunity to a group of prospects, and finally, how to qualify the prospects to make sure you have a quality private lender able to loan money. This book does not explain hard money loans or hard money lenders. If you want to be successful in active real estate investing, having private money is almost a requirement. Get this book and get started investing in real estate with private money lenders!

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